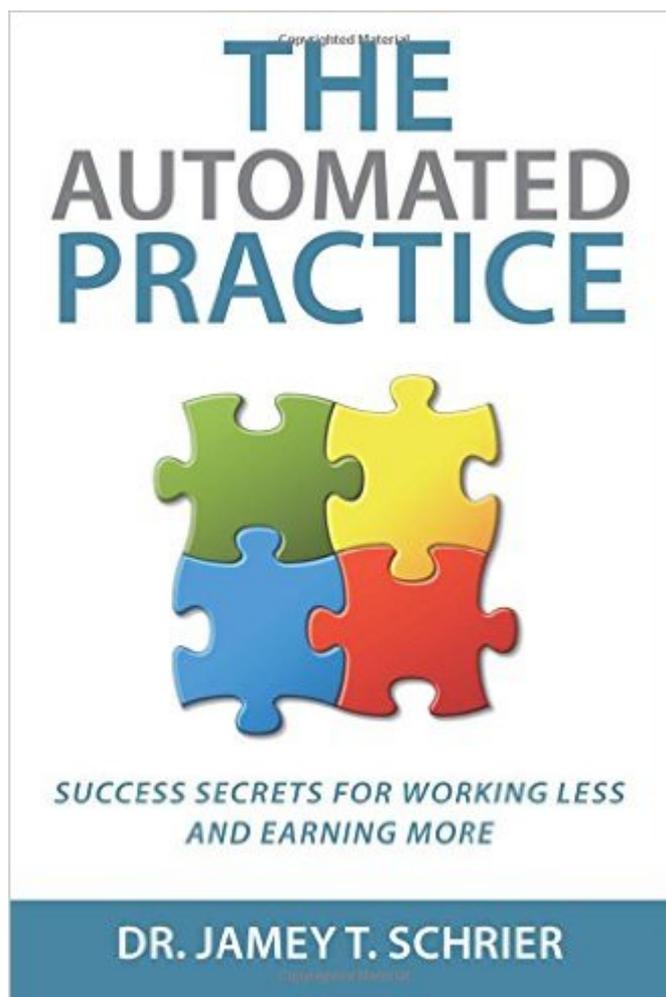


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# The Automated Practice: Success Secrets For Working Less And Earning More



## Synopsis

The Automated Practice is the "Bible" of how to predictably build and operate a physical therapy or chiropractic business. In this book, Jamey shares experiences and insights that have come from his 15-year career as a successful business owner running a multi-clinic physical therapy practice. You will learn how to: Attract significantly more patients. Streamline your hiring and training processes. Empower your staff. Work "ON" your business. Double your income (at least). Enjoy more time off. In 2004, JAMEY SCHRIER was facing the soul-crushing struggles of private practice ownership. He couldn't figure out how to grow his business without sacrificing his family, income or time. Armed with an insatiable curiosity, Jamey invested the next 9 years and over \$300,000 to learn how to automate his practice. At the end of his journey, Jamey finally discovered the formula. In 2013, his business generated \$1.4 million while Jamey took a remarkable 137 days off. Today, Jamey spends his time teaching The Automated Practice to help others maximize profits, reduce stress and enjoy life.

## Book Information

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## Customer Reviews

The Automated Practice is an exceptional book for any professional practice owner who has ever felt stuck, overwhelmed, or unsure what to do next, this is the book for you. Dr. Schrier's book is a journey through transforming your practice. Beginning with his own story of being overwhelmed, overworked (working evenings, weekends, and holidays and putting out fires all day) to secretly feeling relieved when his practice literally burned to the ground. Dr. Schrier knew at that moment he

had to reinvent not just the business but himself. In *The Automated Practice*, he has codified the most important decisions he made and demonstrates exactly what allowed him to rise from the ashes and build a thriving multi-location practice which he ultimately sold a few years later for a significant 7 figure multiple. *The Automated Private Practice* is a roadmap for how to take control of your practice and your life by creating proper systems and learning exactly how and what to measure to create predictable success. The areas that are covered in the book include:- Finance- Attracting Quality Patients- Hiring and Employee Management- Time Management- Automation- Leadership- Training- Positioning your company for sale and many more short topics that will help you refine your daily practice. This book is a game changer for those who are overwhelmed or exhausted from working too much and a guidebook for how to grow profitably. This should be on the desk of every professional practice owner.

Although Dr. Jamey Schrier is a physical therapist and this book is addressed primarily to healthcare professionals, his book is really about how to think like an entrepreneur. Thus, for any professional who's spent years in classrooms getting "educated" and trained to become an expert, and who then discovers that being an employee sucks, this book will help you think about the business of being an independent professional. In other words, this book is about the things they DON'T teach in school that only later do you find out that you absolutely must learn and know in order to survive on your own. Dr. Schrier's been there; he's made the mistakes and shares his hard-won wisdom freely. •

I have worked with the author in person. I cannot say enough about the impact his lessons have had on my practice and my life. In short, it moved me from misery to joy. And I'm excited to see it all packed in this book. This is not one of those white washed to-good-to-be-true marketing books, or a stuffy management manual. It's a great read and an honest account of a practice owner's story (overwhelm, no family time, stress, so-so financial reward) - a story that most practice owners I know can relate to. Then he will tell you exactly how he turned it around. This book contains many strategies you can implement tomorrow and encourages you to look at your practice and think about your practice in a whole new way. An absolute must read for any practice owner.

Dr. Schrier compiles the best business practices and translates it to your physical therapy (or any healthcare) business. He taught me how to change my private practice from just a job that I own to a thriving business by instilling an entrepreneurial mindset. This is information you did not learn in

PT school. This new perspective on abundance and success will change your practice and your lifestyle. Thank you Dr. Schrier for sharing your successes and failures in order that other owners can thrive and not just survive in their private practices. Also, if you are still in the "just thinking" stage of starting a private practice, this is a great place to start!

Simple to read, loads of amazing immediately implementable things that will change the course of your business and your life. Jamey explains HOW he changed the course of his life and business taking definitive easy to understand steps, and he gives it all to you here.....Best PT business related book I have ever read and started applying things from it immediately the next morning. Cannot recommend a better book for a PT / PT owner or ANY type of business owner for that matter.....Thanks Jamey for putting it all out there for the world to see.....Well DONE!!!!

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